

The Business of School Nutrition



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 State Education Conference January 16, 2018



What's your story?



Meal Pricing?

Hiring Woes?

Fund Transfers?

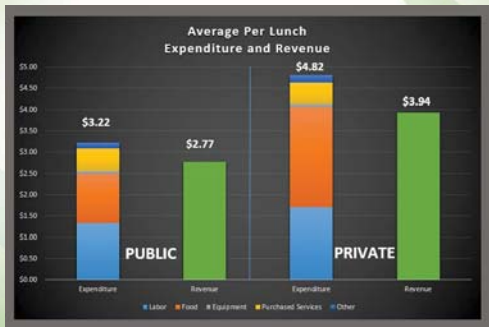
Unpaid Balances?

Lack of Resources?



What's your story?

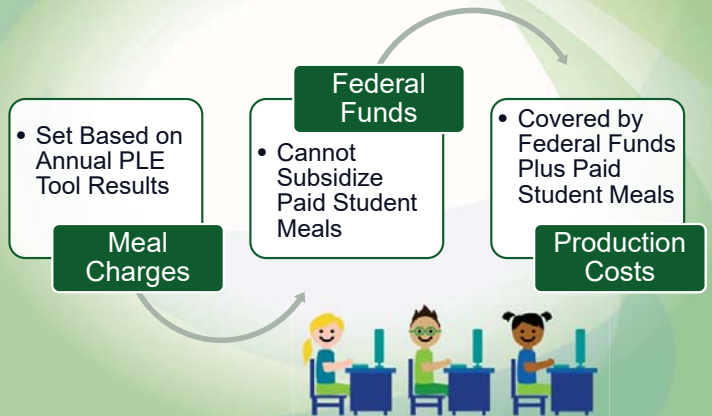
Meal Pricing The Statistics...

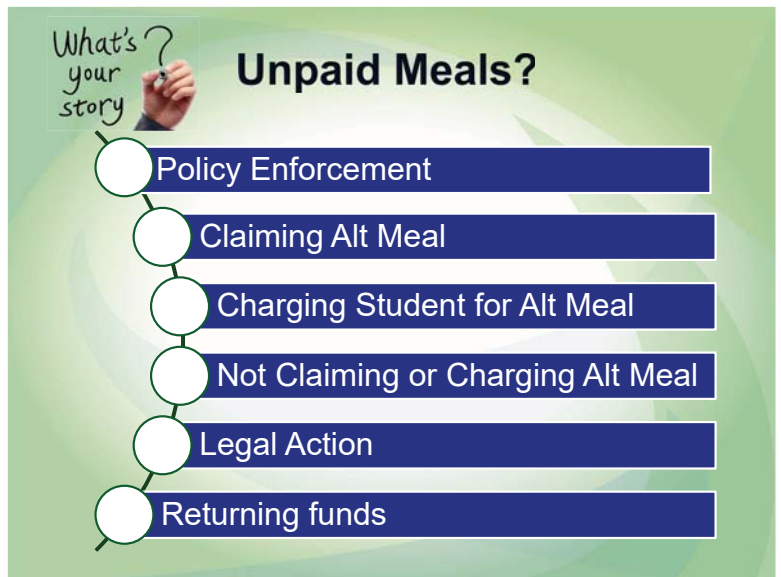
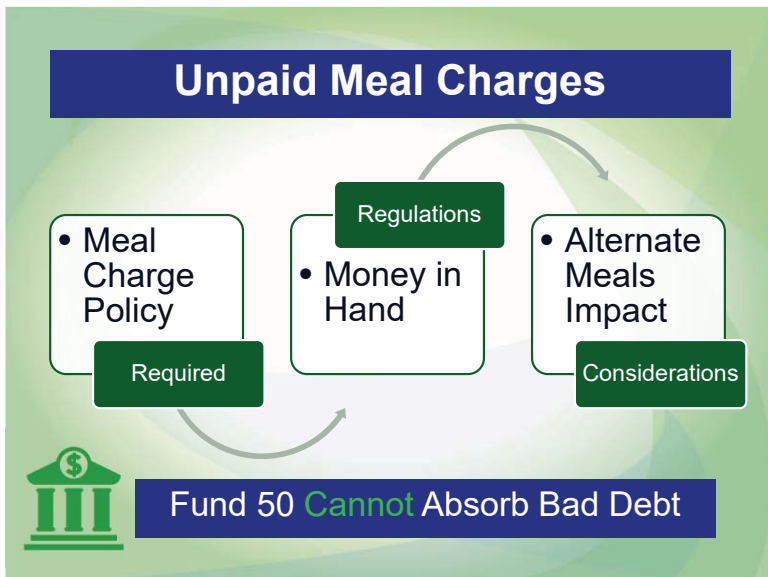
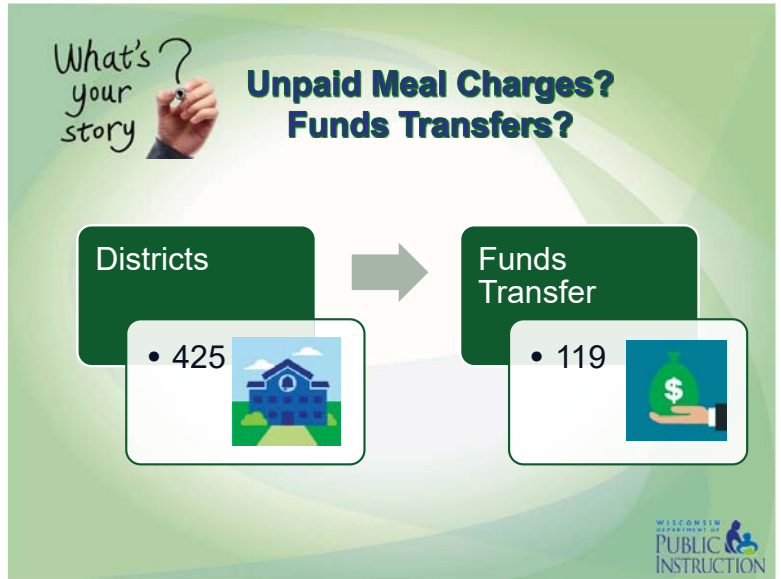
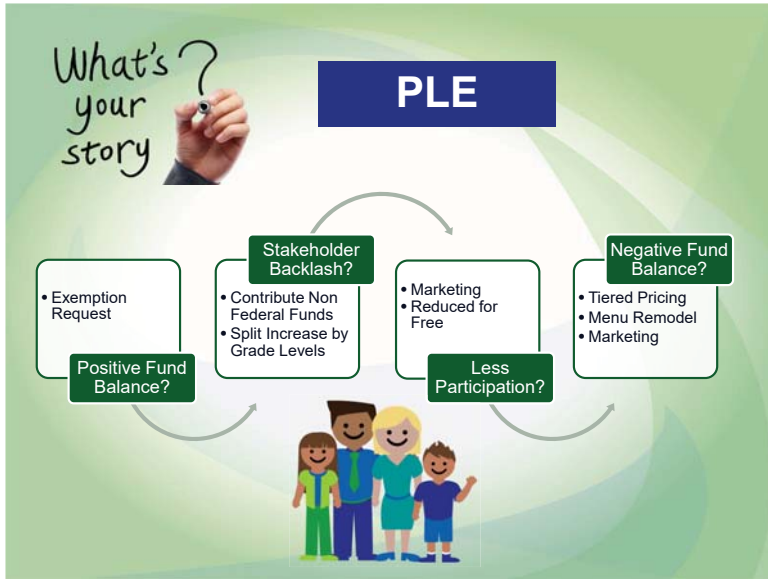


DPI Statistical Summary Report, SY 2015-2016



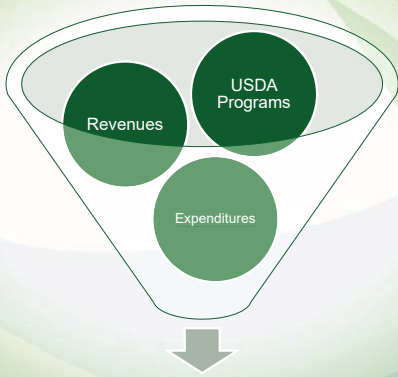
Paid Lunch Equity (PLE)







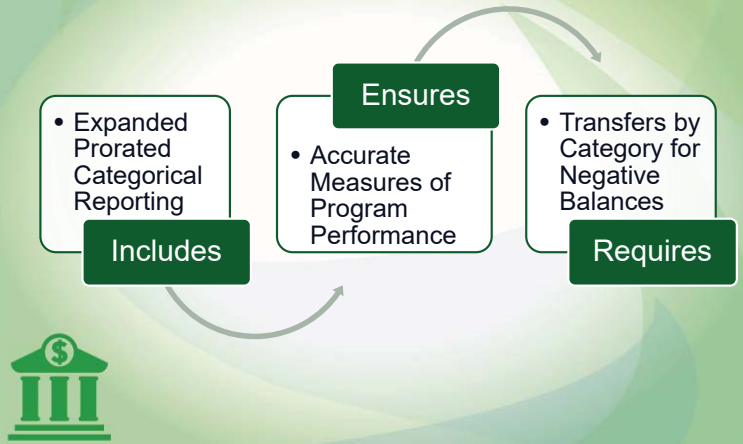
The Annual Financial Report



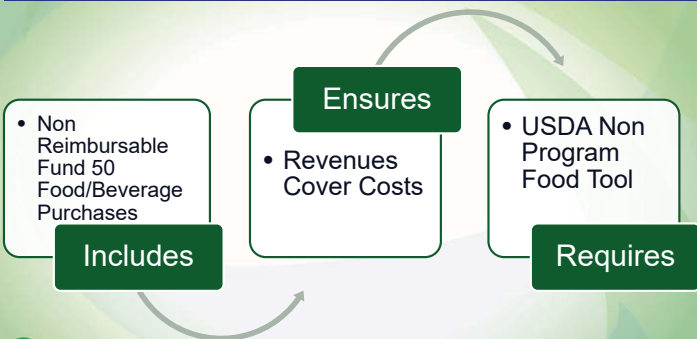
Annual Financial Report



Updated Financial Report



Non Program Foods



Losses **May Not** be Absorbed by Fund 50 or Subsidized by Reimbursable Meals



What's your story?

Lack of Resources? Hiring Woes?



Professional Standards



Hiring a New Food Service Director?

Enrollment <2,499 Bachelor's or Associate's degree, or HS diploma w/previous experience	Enrollment 2,500-9,999 Bachelor's or Associate's degree	Enrollment 10,000 or more Bachelor's degree or higher	
Annual Continuing Education Requirements			
Directors 12 CEUs	Managers 10 CEUs	Full time staff >20 hrs wk 6 CEUs	Part time staff <20 hrs week 4 CEUs

Non compliance: director's salary comes from outside Fund 50

Goal Oriented Achievement Learning Skills



Director 110 Training Hours	Manager 75 Training Hours	Staff 50 Training Hours
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*Funding provided by USDA as part of the 2016 Professional Standards Training Grant



The Business of School Nutrition...



Because Feeding Children Matters!



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- (2) Fax: (202) 690-7442; or
- (3) Email: program.intake@usda.gov.

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